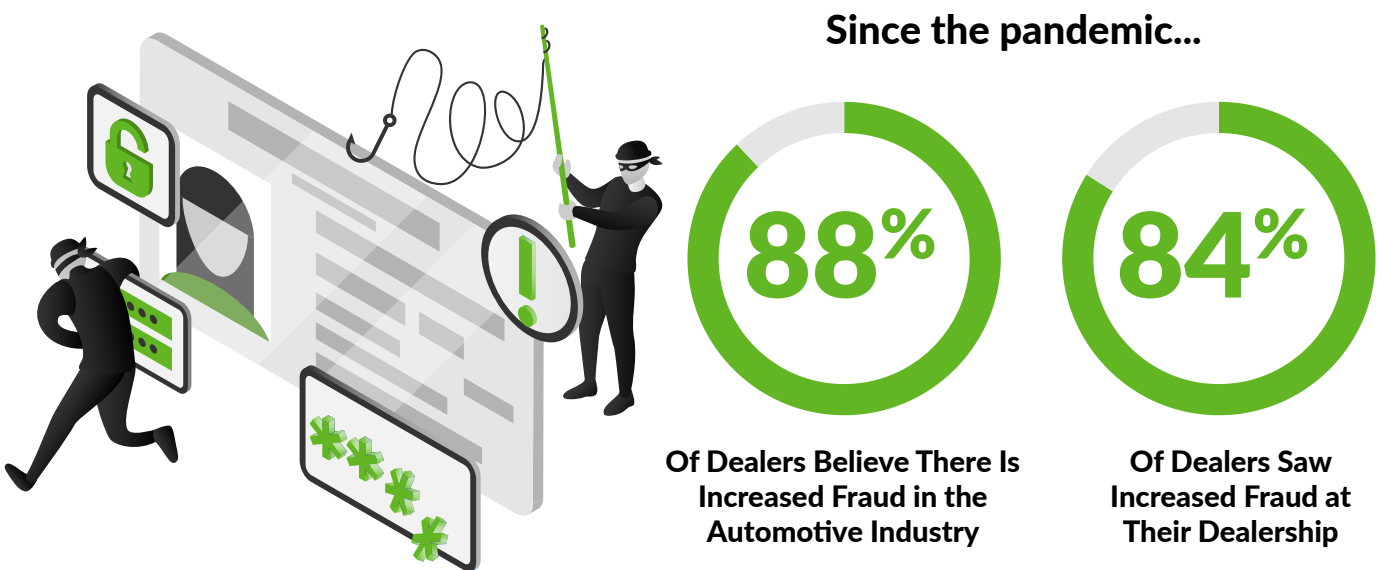


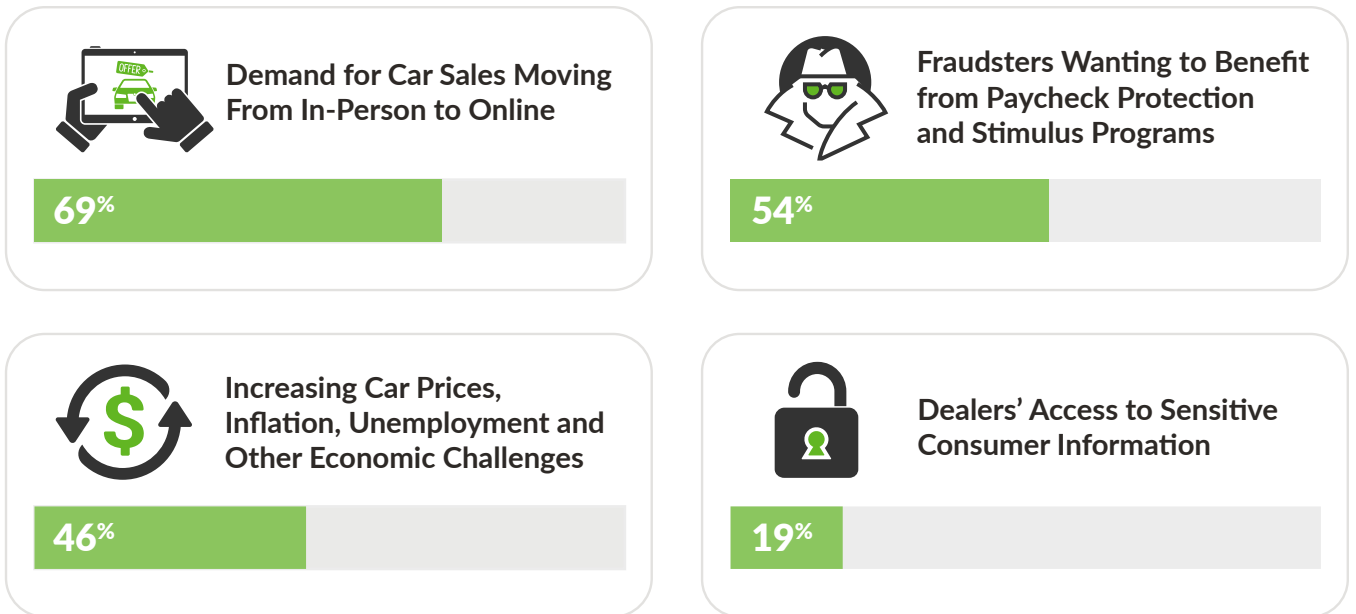
# Fraud In Retail Automotive Is Already a Big Problem and Continues to Grow – Costing Dealers Millions

## Identify Fraud Is Surging

It is no surprise that the majority of dealerships (88%) acknowledge that the auto retail industry has seen an increase in identity (stolen or fabricated) fraud since the start of the pandemic. But, more surprising, is that a whopping 84% of respondents have directly experienced identity fraud at their dealership since then.

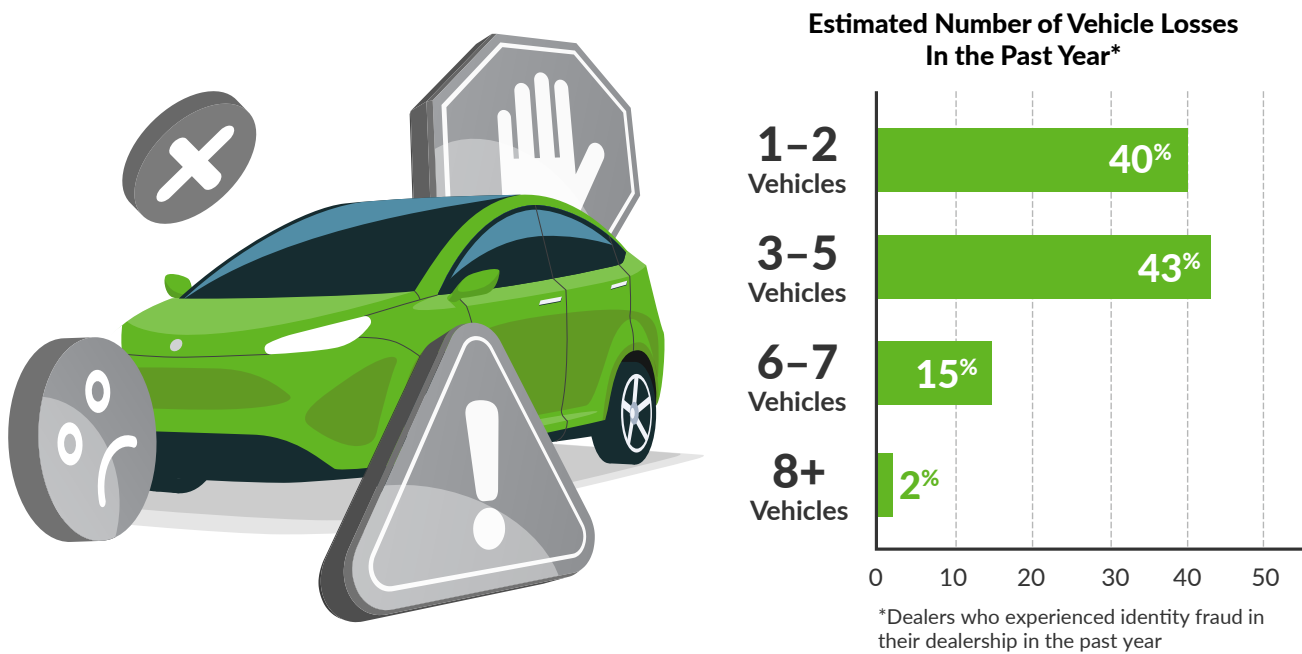


## What Do You Think Has Contributed to That Increase?



## In The Past Year, Nearly Half (47%) of Reporting Dealers Lost Three or More Vehicles

Seventy-nine percent of dealers surveyed experienced an identity fraud-related vehicle loss in the last year. Forty percent of those reported a loss of one to two vehicles; but, even more alarming, 60% reported a loss of three or more vehicles.



Over half a BILLION in identity fraud-related vehicle losses at new car dealerships is predicted for 2022 - and that is a conservative estimate!

## Fraud Comes In Many Forms – Loan Applications!

Loan application misrepresentations – such as employment fabrication, income manipulation, true name fraud or straw borrower manipulations – are a growing threat. Of the 89% of dealers who reported an increase in loan application fraud in the past year, 77% saw a 10 – 20% increase or more, with over one-third reporting that one in every 100 applications at their dealership was fraudulent.

